

Redefining the Boundaries of Healthcare Technology Policy

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Executive Summary: In recent years, the rise of healthcare technology such as mobile applications, telemedicine, and remote patient monitoring systems has become more prominent. However, the regulations that govern these devices and applications are not clear and do not serve to benefit the patient population. For example, in 2011, Teladoc, a telemedicine company that provides physician services to patients, filed a suit against a Texas Medical Board for limiting the scope use of telemedicine practice in the state. This and other cases and lack of clear definition calls for a synthesis of evidence to assess these policies. This study examines several state and international policies that can be expanded to the federal sphere to benefit the patient population. The purpose of this study is to identify policy initiatives, both domestic and international, that will provide clarity for the scope of use of medical technology in the United States. The effectiveness of the healthcare technology policies will be analyzed using three criteria: ability to manage complex health conditions, increased access to healthcare, and physician support for medical technology. The analysis offers solutions that will extend the points toward extended benefits of healthcare technology for patients and provide appropriate implementation techniques that will provide a result.

I. Introduction

In recent years, the rise of healthcare technology such as mobile applications, telemedicine, and remote patient monitoring systems has become more prominent. However, the regulations that govern these devices and applications are not clear and do not serve to benefit the patient population. For example, in 2011, Teladoc, a telemedicine company that provides physician services to patients, filed a suit against a Texas Medical Board for limiting the use of telemedicine in the state. This lack of clear definition calls for a synthesis of evidence to assess these policies. This study examines several state and international policies that can be expanded to the federal sphere to benefit the

patient population. The purpose of this study is to identify policy initiatives, both domestic and international, that will provide clarity for the scope of use of medical technology in the United States. The effectiveness of the healthcare technology policies will be analyzed using three criteria: ability to manage complex health conditions, increased access to healthcare, and physician support for medical technology. The analysis offers solutions that will extend the benefits of healthcare technology for patients and provide appropriate implementation techniques.

II. Background

Healthcare technology is the application of devices, medicines, and processes to solve a

problem. It is a rising field with many applications that benefit the entire health system. However, there is no single definition for *healthcare technology* among agencies charged with overseeing healthcare technology policy. Addressing this issue is important because healthcare technology has the ability to benefit those in need while making it easier for doctors to care for their patients. For example, people in rural regions often do not have access to specialty healthcare, and providing access through improved healthcare technology policy will help proliferate access to medical care.

To determine the types of healthcare technology policies that would be most effective in the United States, well-functioning policies implemented by other countries, as well as several state policies, were considered. In order to see how effective these policies are, we analyzed three categories of outcomes based on established models: management of complex health conditions, increased access to healthcare, and physician support for healthcare technology. The analysis will focus on how these outcomes are improved as a result of medical technology implemented into healthcare systems.

III. Literature Review

i. Management of Complex Health Conditions

Healthcare technology policies that improve quality of life by providing much needed solutions to patients also help the economy. For example, assisted living technologies provided through Medicare for the elderly allow them to access social and health services. The Food and Drug Administration has approved several of these technologies. Both private and public sector actors are turning to assisted living technologies to fulfill a market need for elderly patient care. Professors at Newcastle University conducted an analysis of the cost-effectiveness of health care technologies, such as telehealth and telecare, and found that they are economically profitable and help people

manage several health issues at the same time.¹ Examples of a combination of health issues that one can be struggling with are diabetes, asthma, and nerve pain. Each of these is quite different and requires unique medical care regimens.

Healthcare technology policies also provide support for complex rehabilitation technology for people who are recovering from an injury or for the chronically disabled. The Independence Care System is a long-term care program supported by the New York State Medicaid Program with provisions that provide support for use of medical technology. Examples of these technologies include motorized wheelchairs, prosthetic devices, and other items that eliminate barriers for those with long-term disabilities. New York's Medicare Part B program provides similar assistance in relation to healthcare technology. The cooperation of the federal government and state programs in the distribution of healthcare technology is what allows these patients to manage their long-term, complex issues at a low cost.²

ii. Increased Access to Healthcare

Several countries with scarce access to physicians are implementing policies that allow patients to manage their own healthcare, with limited physician assistance. For example, the Malaysian Ministry of Health has been working on its National Telehealth Initiatives for over 20 years to strengthen Malaysia's healthcare information systems infrastructure. Malaysia's telehealth policy initiative provides services such as health education, remote diagnostics, treatment across distances, and personal management of health conditions.³ Other countries are continuously working to improve their healthcare technology management systems. Benin, a small country in West Africa, has created policies that provide monitoring for medical technology. An example of this is a tiered monitoring system in which different levels of hospitals work together to monitor care through technology. For example, more complex conditions are handled by higher

level hospitals. Government healthcare officials also gather qualitative data by conducting interviews with hospitals, doctors, and patients to evaluate outcomes of government healthcare technology policy. Benin has also developed a 5-year action plan to implement policies that have successful evidence-based outcomes, which will help the citizens of Benin get much needed healthcare.⁴

Increasing access to healthcare is especially important in rural regions, where there is often a lack in primary care. The American College of Physicians (ACP) recently released a statement about its support for the development of telemedicine policies that aid in primary care, calling for increased funding for telemedicine, remote patient monitoring, and mobile health services.⁵ The ACP has also expressed support for the 2011 ruling made by the Centers for Medicare and Medicaid Services (CMS) outlining a “privilege by proxy” program, in which doctors in hospitals with plentiful resources aid doctors in hospitals that are understaffed and may not have the necessary training to treat patients with complex conditions. “Privilege by proxy” allows hospitals to access telehealth services while complying with government regulations.⁵ The cooperation of governmental agencies and medical groups will make the process of developing and disseminating healthcare technology policy more efficient and accessible; government agencies have extensive reach, so this increased coordination of services will facilitate efficient expansion of health technology.⁶

iii. Physician Support for Health Technology

One of the essential components to a successful healthcare policy framework is the support of doctors to implement and monitor health technologies. Physicians are key stakeholders in this process, and while they may not always be on board, their support is crucial. Since healthcare decision making is complex, it must be efficient and transparent. A group of clinicians and policymakers in

Canada set out to address this need by generating an adaptable decision-making framework incorporating multiple criteria decision analysis for healthcare technology. They analyzed components of medical technologies including severity of disease treated, public health interest, impact on healthcare plan, efficacy, and effectiveness, among others. One example of this type of technology is Electronic Health Records, which help integrate different levels of healthcare and allow seamless care management. The doctors reached the conclusion that 6 out of the 10 analyzed technologies were indeed effective, and they provided support for the creation of policies that promoted these health technologies.⁷

Other studies point out the impact that the Affordable Care Act has had on funding for medical technology over the past few years, and doctors are concerned that medical research funding is decreasing in areas related to healthcare technology. Several studies conducted by the Center for Healthcare Research and Transformation across the United States indicate that no funding has been allotted to medical research and technology. The majority of funds are going to the National Health Service Corps and market reform. One example of this is in Michigan, a state in which funding has been provided solely for base level care.⁸ Emergency medicine doctors recently gave statements to the American Medical Association about the pressure to stop performing expensive tests like MRIs unless it is necessary, due to limited resources. Even when it is not necessary for survival, doctors attest that performing an MRI could be critical to uncovering underlying issues, such as a concussion in the case of trauma.⁹ However, the volatility of politics is complicated, and the future direction of healthcare technology policy is yet to be determined for U.S. citizens.

The existing literature generally finds that health technology leads to better outcomes for patients, and it also indicates that doctors

would like to supplement patient care with technology to ease the burden on the healthcare system. However, there is less conclusive evidence on how health technology implemented through policies into the American healthcare system would affect these outcomes.

IV. Analysis

i. Management of Complex Health Conditions

One of the most challenging things for a healthcare system to manage is long-term care for chronic health conditions. This is especially important given longer life expectancy, aging populations, and increasing the survival of childhood disabilities. Currently, the American healthcare system does not have a working plan on how to integrate multiple levels of care. Under current policies, patients are tasked with seeking and coordinating their own follow-up care, often leading to them falling out of the system. For example, various medical departments, such as dermatology, nephrology, and orthopedics, do not work with each other cohesively, making cooperatively integrated treatment difficult. Even for veterans who are cared for in specialized hospitals, there is no professional monitoring of care to ensure that people are receiving the help that they need every day.

The Australian Department of Health has developed a comprehensive model that outlines a procedure for caring for high-need and high-cost patients. The first step is to target the population that is most likely to benefit. In the American healthcare system, this would apply to veterans and people who are served through Medicare and Medicaid. By assessing patients' needs and developing holistic care plans that involve family, doctors will be able to provide better quality as well as continuity of care. In addition, coordination of care between several departments and long-term monitoring through medical technology can help cut costs in the long run, particularly for people with physical disabilities.

The specific system that the Australian government uses to care for its most chronic patients is called Health Care Home. This system integrates the use of medicine and technology in both the clinical setting and at home. We recommend an allotment of funds in the federal budget to allow for development and implementation of a system like Health Care Home for patients who have complex conditions. Health Care Home uses a secure server to keep track of patient medical histories, and it also collects all the data that is necessary to allow individual providers, as well as the government, to monitor how well the program is working. Patient information is anonymized in order to protect privacy, and providers are only given access to the information that is needed for treatment. In addition, patient feedback and data analysis by the Commonwealth Agency guides continuous improvement of healthcare. The Australian government reported that giving personalized care at home to people with chronic conditions has cut the cost of care by over 50%, particularly for those who live in nursing homes.¹⁰ The development of a similar system by expanding Electronic Health Records in the U.S. could help cut costs and provide better care in the face of a fluctuating and unknown health insurance market.

Other types of healthcare technology are also beneficial for the elderly or for those who have chronic conditions. One of the biggest issues that the United States faces is the rising cost of healthcare and the lack of an integrated healthcare system. Medical technologies can help solve this problem by providing preventative options that decrease costs of diagnosis as well as care. For example, activity sensors and behavioral diagnostics in a home can assess the position and activity of someone who is very sick and needs constant monitoring without a nurse or home health aide. In addition, the use of biosensors and bodily diagnostics can accurately assess a person's chemical biomarkers and administer the appropriate

medication dosages. To provide personal care and familiarity, companions, ambient displays, and adaptive interfaces can allow a sick person to feel cared for by a real human being. All of these measures, as seen in Table 1, will help cut the costs of healthcare while allowing a more centralized, yet individualized, system for management of chronic conditions.¹¹

The use of healthcare technology has the ability to impact all spheres of healthcare from diagnostics to treatment and ultimately to improvement of health nationwide.⁹ Currently, an integrated platform that uses patient data to improve healthcare and provide a greater benefit to the population does not exist. Automated diagnostics can lead to better treatment and preventative care. One of the major areas where this could be of use is in psychiatry. The key challenge of psychiatry is analyzing a patient's behaviors and developing a treatment plan. While privacy may be a concern, short-term monitoring can help provide more comprehensive clinical treatments. For other types of data collection, anonymization is used. Medical technologies, like remote behavioral monitoring, can facilitate this easily.

In the bigger picture, the use of medical technology and the analysis of data on an integrated platform will allow for closer monitoring of drug reactions to measure the effectiveness of pharmaceuticals, such as vaccinations, across the country. Implementing systems like this could also provide epidemiological insight into the source of a virus or outbreak since the data will be readily available. While the CDC does have monitoring protocols in place, technology can help connect the dots faster and save more lives. In addition to long-term care and larger health implications, healthcare technology will provide increased access to healthcare, particularly in rural and low-access regions.

ii. Increased Access to Healthcare

With less than 5% of federal healthcare funding currently going to medical research and development and only 19% of NIH funding toward this field, federal funding for medical research and development needs to increase by 8% to allow new medical technologies to be developed.⁶ Research grants should go to researchers who are developing medical technology, such as devices that use artificial intelligence and robotic machines. By investing in new innovations, this will lead to the advancement of preventative care and rapid diagnostics, in turn reducing treatment costs. Currently, the United States is the lead developer of biotechnology, and it also accounts for almost 50% of research in the world. On the other hand, the United Kingdom funds innovations in moderation and provides more funding for implementation and access to healthcare technology.¹² The specific percentages relating to innovative solutions are seen in Table 2.

Both the United States and the United Kingdom report an interest in medical discoveries and the development of new technology. One result of a survey conducted by Sampat and Drummond in 2013 found that 38% of people in the U.K. and 47% of people in the U.S. believe that insurance should not have to pay for all new treatments and technologies, as seen in Table 3. A way to overcome this bias is to provide financing plans to patients and conduct studies to demonstrate the ability of this technology to cut costs for insurance companies. Overall, there is a positive push towards the development of new medical technologies, and this will help patients get the care that they need.¹²

An important factor in the effectiveness of prescription drugs is if the patient takes their medication at the right time every day. Pharmaceuticals that use sensing technology to dispense medication and pills that include sensors to monitor their ingestion ensure that the patient is taking the right dosage at the correct times. In addition, the monitoring of

medication allows a physician to order a refill remotely or prescribe a new medication without a follow-up visit. This method of medication dispensing provides the doctor with the opportunity to see if the pill is working and if any dosage changes need to be made, without any action by the patient. This is particularly important for patients who may live far from a healthcare provider, and a medication system like this will also cut costs for wasted and ineffective treatments. Automated medication systems are also proven to increase patient safety by eliminating “as-needed” dosages and controlling the dispensing of medication through a computer. Currently, approximately 12 states cover the cost of medication dispensing systems through Medicaid.⁹ however, this needs to be implemented across the United States to cut pharmaceutical costs and provide greater access to healthcare in rural regions.

Another way that healthcare technology can improve access to healthcare is through telemedicine, as evidenced in Malaysia. Telemedicine provides more convenient and accessible healthcare in rural regions and for those who cannot make multiple follow-up appointments. Telehealth systems can allow patients to interact with a device and record vital measurements. This allows for more accurate monitoring and takes the burden away from patients who must monitor vitals such as blood sugar levels for those who have diabetes. The result of this is that there is better communication between the patient, a caregiver, and various healthcare providers.

Several telemedicine initiatives have been implemented and tested in rural areas. For example, in the mountains of West Virginia, the West Virginia Primary Care Network has implemented a system that allows patients who have chronic diseases to receive the care that they need in their homes. Other remote areas, such as Hawaii, are also carrying out similar telehealth programs. Through educational initiatives, people in Hawaii’s remote regions have reported that they are

better able to manage conditions like diabetes that ever before.¹³ One unique telemedicine program has been created by the University of Utah’s Health Science Center for immediate evaluation and treatment of serious burns. Since the closest burn center to the mountains in Utah is four states away, patients often die before they can get the help that they need. By providing electronic access to a burn center, the University of Utah has helped improve survival rates for those with severe burns while reducing costs at the same time.¹⁴ Many of these programs are seen in Table 4. Implementing nationwide telehealth will allow rural areas to get medical attention in a timely manner, improving mortality and reducing costs overall; however, there must be funding for these policies to develop into successful programs.

iii. Physician Support for Health Technology

A critical component of successful implementation of medical technology is physician support for these initiatives. Based on interviews conducted by Salzberg and his research team in 2012,¹⁵ physicians recognize that the integration of all types of healthcare systems through medical technology will allow continuity of care, as seen in Table 5. Healthcare technology will also cut costs for inpatient care and shift resources towards outpatient care. In addition, physicians recognize the value that data sharing through medical technology will allow them to provide better comprehensive care.

One of the most recent federal policies is the mandate that facilities must keep Electronic Health Records in all inpatient settings. A study conducted by Greenspun, Coughlin, and Stanley in 2013¹⁶ shows that all types of healthcare providers from general physicians to surgical specialists have been able to improve their practices through e-prescribing, readily available data, and improved communication. The breakdown of these percentages are seen in Table 6. The benefit that doctors gain through Electronic Health Records is faster patient care and more accurate billing. Cutting costs this way

has led to physician support for Electronic Health Records, and this support is vital for other technological initiatives in healthcare as well.¹⁶

Physicians also benefit from the use of patient support tools such as email and text communication. Another benefit that patient support tools can provide is online scheduling and access to test results online. 29% of primary care providers use this technology in order to benefit their patients as well as their practice¹⁶, and the implementation of this has allowed physicians the ability to serve a larger number of patients while minimizing unnecessary follow-up visits. Two other popular tools that doctors use to help their patients include online prescription refills and telemedicine follow-ups. These two initiatives are used by primary care providers, surgeons, and non-surgical specialists to increase the quality of care. Overall, doctors support the use of patient support tools, with primary care providers implementing the most patient support tools to help their practices.¹⁷ Rolling out these tools in phases after the mandatory implementation of Electronic Health Records will allow for better physician and patient connectivity.

Even though the use of medical technology is supported by physicians, the majority do not use this technology for a variety of reasons. 44% of physicians report that their work-setting does not provide devices, and they are unwilling to use personal devices¹⁷. To encourage more physicians to adopt healthcare technology, the NIH should promote continuing education programs that teach doctors about the benefits of these innovations as well as how technology will help cut costs in the long run. Another concern that 29% of physicians have is that mobile health technologies do not protect patient privacy. However, most platforms remove specific patient identifiers, and they also protect any patient data with passwords and specialized encryption.¹⁶ 26% of physicians state that they do not use health

technology because it is not suited to their needs.¹⁷ With the adoption of new tools, there will be those who are slow to embrace change, but physicians generally continue to show an increased interest in medical technologies, based on data about a variety of different technologies.

Doctors also support more complex applications of technology to medicine, such as using smartphones for smartphones for blood tests. In 2 years, there was a 4% increase from 63% to 67% in physicians who believe that smartphones should be used to perform blood tests. In the same time period, patient support for this type of technology was twice that of physicians, at 8%. An increase in physician and patient support for medical technologies indicates a high likelihood that more tools like this will be used in the future.¹⁷

The federal mandate of Electronic Health Records has received almost split support from physicians. 54% of physicians agree that EHRs help improve practice efficiency, while 46% of physicians disagree with this. However, 80% of patients agree that EHRs help improve practice efficiency, while only 20% of patients disagree.¹⁸ As more doctors' offices and medical settings adapt EHRs and get used to direct prescription as well as tablet monitoring, the number of doctors who believe that efficiency is improving will increase.

Even though there is general support from the medical community for healthcare technology, there are still some perceived barriers to telemedicine. Malpractice and liability is the biggest concern among physicians (60%).¹⁹ However, the goal of healthcare technology is to supplement and enhance patient care, while easing the burden on the provider for simple tasks, thus decreasing liability that may arise due to technology. On the other hand, the biggest concern among patients is that they are not confident that diagnoses via telemedicine are as accurate.¹⁸ The use of telemedicine will be

most beneficial in areas with decreased access to healthcare, providing options for those who have very few. For other patients, telemedicine may simply be used as a long-term monitoring tool rather than for diagnostics.

Overall, there is a positive attitude toward new technology among physicians. 58% believe that the use of medical technology must be mastered to remain up-to-date, and this can be achieved through continuing education initiatives administered by state medical boards. In addition, 34% of physicians state that new technology is exciting and they would like to use it as much as possible to improve patient care.¹⁷ These types of attitudes will be more likely to surface in the coming years as doctors want to implement healthcare technology into their practices.

V. Conclusion

The implementation of healthcare technology in a variety of different medical settings will allow for better care. From increasing federal funding for medical devices and telemedicine to the development of education and implementation programs, the United States needs to fund research to develop, monitor, and implement healthcare technology and generate healthcare policy that will benefit the citizens and allow physicians to supplement and improve their practices. For example, implementing a Health Care Home system, similar to the one used in Australia, will assist in providing better quality of care to patients with chronic health conditions

while ensuring that it is reaching citizens most in need of access to high-quality health care.

Another advantage of redefining healthcare technology policy is that this will provide greater access to healthcare, particularly for those who live in rural regions. Currently, there are several telehealth programs that cater to rural communities in the Midwest, but there are ways to extend this coverage to rural areas in all 50 states. This solution should be developed in a way that uses already existing technologies as pilot models and is adapted to fit the needs of specific geographical regions. Partnering with regional and state medical boards will allow this process to be streamlined, while focusing on eliminating limitations.

Lastly, physicians support the use of healthcare technology in their practices, and using this support will help refine medical technologies to better suit the needs of both physicians and patients. Looking at all of these outcomes, policy should be developed in a way that allows a step-by-step rollout of healthcare technology, as well as programs that educate both physicians and patients on the benefits of using healthcare technology to supplement a traditional practice. Overall, redefining the boundaries of healthcare technology policy with the support of physicians and other healthcare providers will allow for management of chronic and complex conditions and improve access to healthcare.

Table 1: Selected core technologies and their capabilities.

Technology	Values to Aging in Place
Wireless broadband	<ul style="list-style-type: none"> ● Anywhere in the home, any device connectivity ● Rich and multiple streams of health information delivery
Biosensors and bodily diagnostics	<ul style="list-style-type: none"> ● Real-time routine chemical analysis ● Targeted drug delivery and effects analysis

Activity sensors and behavioral diagnostics	<ul style="list-style-type: none"> ● Location, object, and person tracking around the home ● Regular activity measurement and assessment
Information fusion and inference engines	<ul style="list-style-type: none"> ● Personal baselines and alerts to meaningful deviations ● Reliable data even from temperamental technologies
Personal health informatics	<ul style="list-style-type: none"> ● Central repository for personal and professional health information ● Tools for easy visualization of long-term trends
Ambient displays and actuator networks	<ul style="list-style-type: none"> ● Lightweight ways to notice “okayness” of loved ones ● Smart home controls of all devices and appliances
Agents, assistants, coaches, companions	<ul style="list-style-type: none"> ● Reminding and coaching of activities of daily living that are declining ● Companionship for intellectual stimulus and support
Adaptive, distributed interfaces	<ul style="list-style-type: none"> ● Any device interactivity- do not have to use a personal computer to compute ● Interface experience personalized for familiarity and function
Remote community and collaboration	<ul style="list-style-type: none"> ● Multiple modes and media for communicating across distance ● Ways of representing and feeling “presence” at lonely times

Source: Dishman, Matthews, and Dunbar-Jacob, 2003.

Table 2: Differences in innovative inputs and outputs.

	UK (%)	US (%)
Share of government-funded civilian R&D invested in health	22	41
Total share of worldwide drug research	9.3	47.8
Share of new chemical entities from country	8.2	34.7
Share of EPO-issued pharmaceutical patents emanating from country	7.73	44.98
Share of EPO-issued biotech patents emanating from country	7.65	45.25

Source: Sampat and Drummond, 2011

Table 3: Attitudes toward new technologies.

	UK (%)	US (%)
“Very interested in” new medical discoveries	51	67
“Very interested in” new inventions and technology	39	45
“Very interested in” new scientific discoveries	41	47
Disagree “that it is important for any government or public or private	38	47

health insurance to pay for new medical treatments and technologies”		
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Source: Sampat & Drummond, 2011.

Table 4. Technology initiatives in rural communities.

Rural Location	Healthcare Technology Availability
Minot State University	<ul style="list-style-type: none"> ● Telehealth services to people with developmental and other disabilities ● Psychiatric, neurological, orthopedic, and nursing services using Internet2 technology for people who are far from large health facilities
West Virginia Primary Care Network	<ul style="list-style-type: none"> ● Management of chronic conditions using videoconferencing options that include training and interaction with patients ● Specifically for patients with diabetes, heart disease, asthma, and arthritis
Hawaii Area Health Education Center	<ul style="list-style-type: none"> ● Videoconferencing capacity for nurses to carry out home telehealth consultations in Hawaii’s most remote areas ● For people with diabetes and other chronic conditions
University of Utah Health Science Center	<ul style="list-style-type: none"> ● Telemedicine for immediate evaluation and treatment of severe burns in the mountainous west ● Goal is to improve survival rates, reduce costs, and enhance outcomes by providing electronic access to a burn center
Hays Medical Center	<ul style="list-style-type: none"> ● Use of telemedicine to monitor newly discharged hospital patients who live in rural areas ● In-home monitoring of vital statistics for medically fragile patients

Source: National Telecommunications and Information Administration, n.d.

Table 5. Physician quotes for policy concerning health information technology.

	Quotes
1	“It is critical to address all healthcare settings if you want to maintain continuity of care”.
2	“Interoperability standards should be at multiple levels: consistent, complementary and not in conflict and address all healthcare settings. If we look at where the future of healthcare may go – there is tremendous focus on inpatient because that is where the bulk of the people are and the bulk of the money is spent. But over time that is going to shift to outpatient in different kinds of settings.”
3	“Our health care system is really a health information exchange system. It is all about how multiple parties can collaborate with one another more effectively than the telephone or the fax machine, by being able to share relevant pieces of information with

one another.”

Source: Salzberg et al., 2012

Table 6: Benefits of electronic health records use.

Percent responding strongly agree or agree	Total	Primary Care Provider	Surgical specialist	Non-surgical specialist	Other
Faster and more accurate billing for services	74%	80%	67%	77%	72%
Time savings though e-prescribing	67%	78%	64%	64%	71%
Improved communication and care coordination capabilities due to interoperability	67%	56%	64%	70%	76%
Clinical benefit due to immediately available data	59%	63%	53%	56%	77%
Cost saving by no longer managing and storing paper records	59%	66%	51%	58%	66%
Patient care improvement through clinical guideline prompts and faster lab results	56%	64%	49%	55%	63%
Practice or worksite efficiency increase	53%	61%	50%	51%	60%
Patient opportunity to submit information to their health record	41%	43%	42%	38%	51%

Source: Greenspun, Coughlin, and Stanley, 2013.

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